

RioTinto



Richards Bay
Minerals



SUPPLIER DEVELOPMENT PROGRAMME

Empowering local businesses to grow
beyond our supply chain

Supplier Development at Richards Bay Minerals

As a Rio Tinto site, RBM believes that unlocking opportunities in our supply chains catalyses local economic development and job creation in our host communities.

Inclusive procurement is one of the levers at our disposal to contribute to meaningful change, deliver long-term value and leave a positive legacy in our communities.

In November 2021, RBM launched the Supplier Development Programme (SDP) to support local SMMEs and create sustainable jobs. The SDP is part of RBM's initiative to transform procurement spend by supporting suppliers from host communities especially those owned by women and youth.

About the RBM Supplier Development Programme (SDP)

The Supplier Development Programme is an initiative that helps RBM to support and develop current suppliers and is designed to increase the procurement of goods and services from historically disadvantaged people and groups. The Programme focusses on businesses in our host communities that are black-, women- and youth-owned. We seek to work with our qualifying SMMEs to create tailored support to ensure our community suppliers have the requisite skills, capabilities and knowledge to compete equally and fairly for procurement opportunities at our sites and beyond.



Programme objectives

Through the SD Programme, RBM seeks to:

Increase local economic participation

Create an enabling environment for historically disadvantaged suppliers (black, youth, women and people with disabilities) to participate in RBM's procurement supply chain

Promote the use of RBM's purchasing power to drive socio-economic empowerment

Create sustainable local businesses beyond the life of mine, in the areas we operate in

Develop a strong, competent and value-adding supply base

Improve the quality of goods / services to RBM

Our communities





Holistic approach to the business cycle of SMME development

1 Procurement Linkages

- Support Host community (HC) suppliers' readiness for procurement opportunities in line with procurement category plans
- Facilitate the inclusion of HC Suppliers into the supply chain with a strong focus on Black-owned, Black women-owned and Youth-owned businesses
- Drive procurement strategy that promotes B-BBEE Preferential Procurement objectives

2 Business development support

- Business diagnostic assessments
- Business acumen trainings
- Business mentoring and coaching
- Entrepreneurial and leadership skills development
- Back-office support
- Technical mentoring and coaching

3 Funding

- Facilitate access to funding for various business needs through BDSP collaborations

4 Access to markets

- Support acquisition of new opportunities in other industries
- Market exposure, through exhibitions, summits, conferences etc.
- Inter Company opportunities for expansion

5 Industry Partners

- Collaborate with aligned industry players and external stakeholders to support sustainable growth of the programme beneficiaries
- Partnering with industry experts for technical mentorship and support
- Rio Tinto Africa region expansion projects and partnerships

Who qualifies for the SDP

100%

black-owned, from a local host community (Mbonambi, Sokhulu, Mkhwanazi or Dube)

Exempted Micro-Enterprises (EME)

(R10 million and less annual revenue)

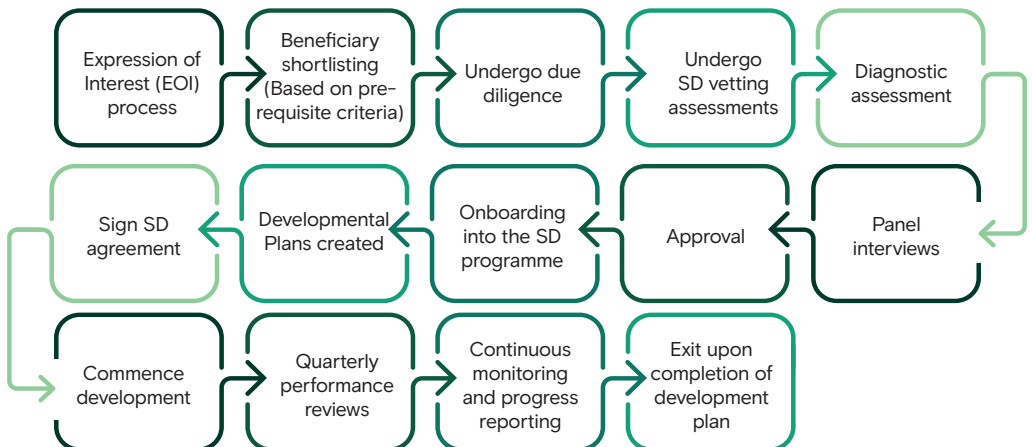


Qualifying Small Enterprises (QSE) (annual revenue of between

R10 million–R50 million)

- Suppliers with Traditional Council letter
- Operational for at least two years
- Have passed Rio Tinto in-depth due diligence
- RBM Existing Vendors

The SDP selection process





For further details on the SD Programme, contact:

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